

Message Text

CONFIDENTIAL

PAGE 01 STATE 054739

17

ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

DRAFTED BY COM/BIC/OED/OPS/B.L.WHIPPLE

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STATE/EUR/WE/K.SHIRLEY

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R 112247Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY LUXEMBOURG

C O N F I D E N T I A L STATE 054739

E.O. 11652: GDS

TAGS: BEXP, LU

SUBJECT: PRODUCT OPPORTUNITY: ARBED STEEL ROLLING MILL

REF: LUXEMBOURG 173; STATE 50643

1. USDOC ADVISES THAT BIRDSBORO WILL NOT ENTER A BID AFTER MAKING COMPLETE STUDY AND HAVING SEVERAL TELEPHONE CONVERSATIONS WITH CONFIDENTIAL SOURCES IN GERMANY.
2. THEY FEEL SCHOLOEMANN WILL DO WHAT EVER IS NECESSARY TO OBTAIN CONTRACT.
3. THEIR FACTORY IS LOADED AT PRESENT.
4. THEIR COST TO BID WOULD EXCEED 35 THOUSAND AND WOULD NOT BE SUCCESSFUL AGAINST SCHOLOEMANN'S COMMITMENT TO GET CONTRACT.
5. USDOC HAS NO OTHER U.S. SUPPLIERS INTERESTED. INGERSOLL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 11 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: buchandr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE054739
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/OPS/B.L.WHIPPLE
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750086-0362
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750361/aaaaccug.tel
Line Count: 51
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 75 LUXEMBOURG 173, 75 STATE 50643
Review Action: RELEASED, APPROVED
Review Authority: buchandr
Review Comment: n/a
Review Content Flags:
Review Date: 05 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <05 JUN 2003 by WorrelSW>; APPROVED <15 OCT 2003 by buchandr>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY: ARBED STEEL ROLLING MILL
TAGS: BEXP, LU
To: LUXEMBOURG
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006